

A global framework for responsible ship finance

March 2025





As banks, we recognise that our role in the shipping industry enables us to promote responsible environmental stewardship throughout the global maritime value chain. The Poseidon Principles will not only serve our institutions to improve decision-making a strategic level, but will also shape a better future for the shipping industry and society.

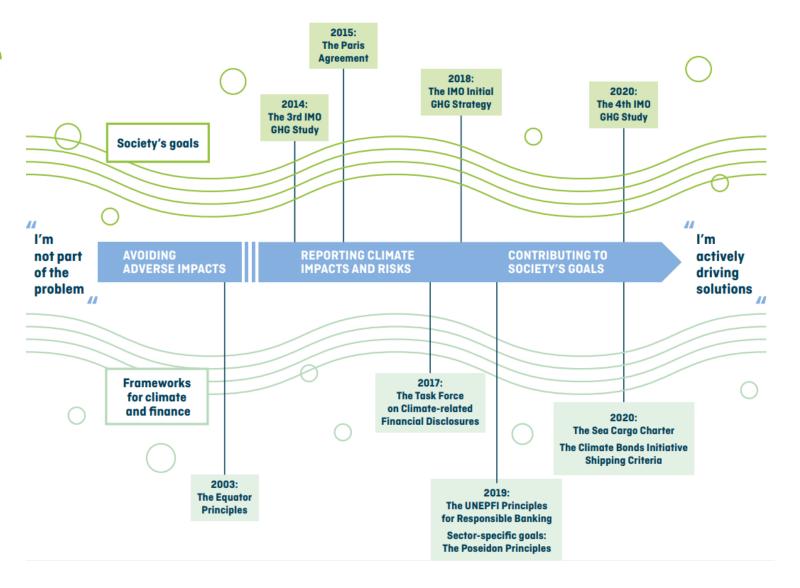
Michael Parker
Chair of the Poseidon Principles
Chairman, Global Shipping, Logistsics & Offshore, Citi

Banks recognise the role they must play in decarbonisation

Learn more about the development of the Poseidon Principles and their purpose in the video below:



https://www.youtube.com/watch?v=tF WVdcgP4uo



So the Poseidon Principles were born

IMO sets initial ambition of industry GHG reduction

Industry feedback sought on initial draft of Poseidon Principles at Global Maritime Forum Summit in Hong Kong

Launch of the Poseidon Principles in New York City

April 2018

October 2018

18 June 2019













November 2017

Initial convening of financial institutions on climate risk in ship finance **June 2018**

Workshops on climate risk and collective ambition held in Singapore, London and NYC November 2018 – February 2019

Drafting group completes the Poseidon Principles

Connecting IMO ambitions to finance



Common baselines for climate alignment made for financial institutions



What is the objective?

To create common, global baselines that are consistent with and supportive of society's goals to better enable financial institutions to align their portfolios with responsible environmental impacts.



Which environmental factors?

Climate alignment is the only environmental factor that is considered by the Poseidon Principles. Signatories may expand that scope in future if they choose.



Who are they for?

The Poseidon Principles are applicable to **lenders**, **relevant lessors**, **and financial guarantors** including export credit agencies.

36 signatories from 14 countries disclosed climate alignment scores, representing about 80% of global ship finance





























































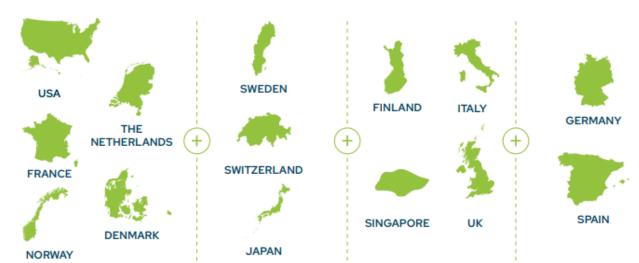




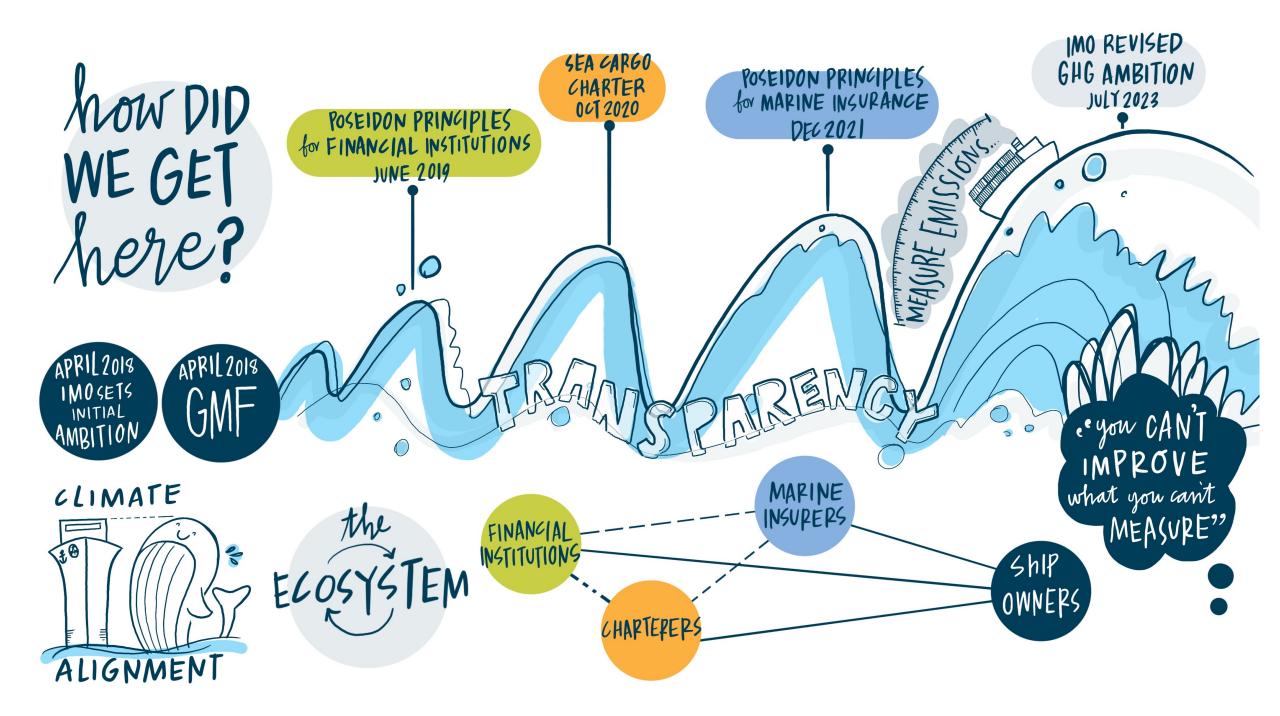












Structured around four Principles



Requires assessment of portfolio climate alignment and defines methodology for calculation.

Assessment

Relies on IMO standards and RO's for the provision of data across all signatories.



Accountability



Inclusion of a mechanism which ensures access to high quality data from clients, securely.



Transparency

Publication of information in the Annual Disclosure Report and individual corporate reports





Signatories will measure the emission intensity of their shipping portfolios on an annual basis and assess their climate alignment relative to established decarbonisation trajectories. This assessment is based on a robust industry-appropriate methodology outlined in the Technical Guidance.

Signatory commitment:

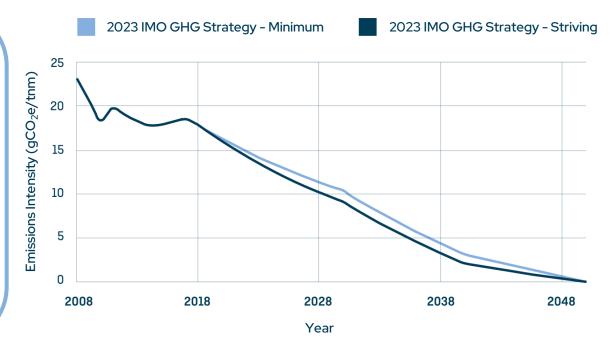
"We will annually assess climate alignment in line with the Technical Guidance for all business activities."

What are climate alignment scores?

 A representation of the relationships between the actual emissions intensity and the allotted emissions intensity based on a pre-defined decarbonisation trajectory.

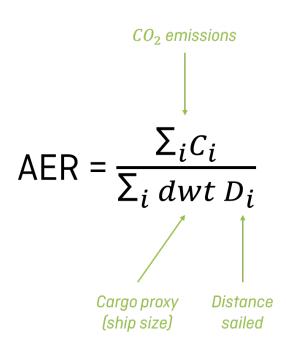
A decarbonisation trajectory is a representation of how many grams of CO₂e can be emitted to move one tonne of goods one nautical mile (gCO₂e/tnm) over a time horizon to be in line with given emissions targets.

The method used for establishing the decarbonisation trajectory up to 2050 is derived from emission and transport work data from the Fourth IMO GHG Study.



What is emissions intensity based on?

 The AER (Annual Efficiency Ratio) is the emissions intensity metric used to calculate actual emissions intensity in the Poseidon Principles.



Data required to calculate AER:

- fuel consumption
- distance traveled
- deadweight at maximum summer draught

Note: A well-to-wake emission factor is used in place of a carbon emission factor in the calculation of C_i to calculate the emissions intensity.

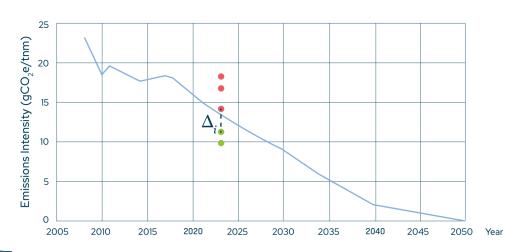


How are climate alignment scores calculated?

 First, vessel level climate alignment is calculated. Then, these values are aggregated to produce an overall portfolio climate alignment score.

+18.21%

Actual Emissions Alloted Emissions Vessel Alignment 6.72 gCO₂e/tnm $4.30 \text{ gCO}_2\text{e/tnm}$ +56.28% 29.06 gCO₂e/tnm 38.60 gCO₂e/tnm -24.72% 8.50 gCO₂e/tnm 10.04 qCO₂e/tnm



A positive climate alignment score is misaligned, or above the decarbonisation trajectory.

A negative or zero climate alignment score is aligned, or below the decarbonisation trajectory)



Principle 2: Accountability

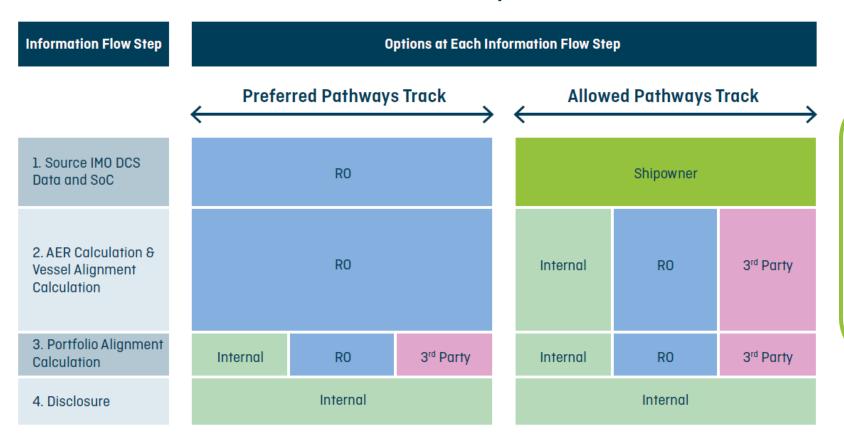
Signatories will rely on the International Maritime Organization (IMO) standards and Recognized Organizations (RO), along with data types, data sources, an reporting pathways for the provision of identical, unbiased information in all steps of assessing climate alignment as identified in the Technical Guidance.

Signatory commitment:

"We recognise the important role that classification societies and other IMO ROs play in providing unbiased information to the industry and the mandatory regulation established by the IMO for the data collection and reporting of fuel oil consumption from ships. We will rely on such entities and mandatory regulations as explicitly identified in the Technical Guidance for the provision of information used to assess and report on climate alignment."

Principle 2: Accountability

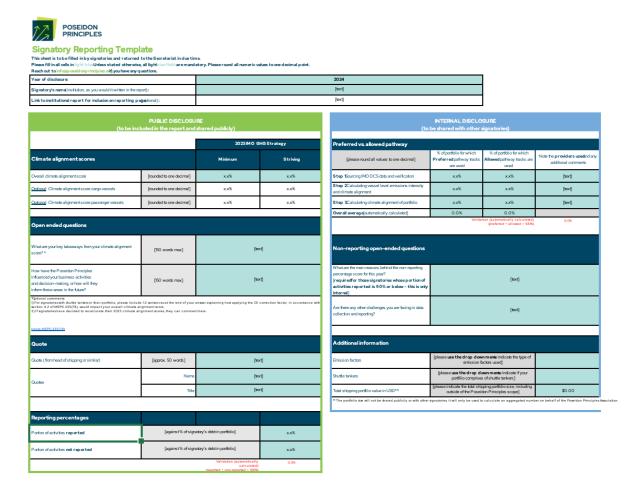
 Specific requirements regarding data types, data sources, and service providers are stated at each information flow step.



Two information flows to choose from. The Preferred Pathway is recommended and relies on IMO Recognized Organizations (ROs)

m Principle 2: Accountability

- Regardless of the pathway used, signatories meet the accountability requirements in **Step 4. Disclosure** by submitting information to the Secretariat by the deadline every year.
- This includes both publicly and internally disclosed information as set in the Signatory Reporting Template, which is available on the website.



Principle 3: Enforcement

Signatories will include a covenant clause, or a binding agreement, in all new shipping business activities which ensures access to high quality data and compliance with the Poseidon Principles. Signatories commit to working with clients to gather the necessary information to assess climate alignment.

Signatory commitment:

"We will require that ongoing compliance with the Poseidon Principles is made contractual in our new business activities using standardised covenant clauses. We will contribute to the update and addition of standardised clauses through the annual review process."

Principle 3: Enforcement

What is the purpose of covenant clause?

- A <u>Standard Covenant Clause</u> is provided by the Secretariat and used by signatories to ensure access high quality data from their clients, securely.
- To reduce admirative burden on clients, the data requested is the same information already required to be submitted to the IMO DCS.





Q Principle 4: Transparency

Signatories will publicly acknowledge their participation in the Poseidon Principles and publish their climate alignment scores in the Poseidon Principles Annual Disclosure Report and their own corporate reports each year. Transparency ensures the overall awareness of the Poseidon Principles and that accurate information can be published by the Secretariat in a timely manner.

Signatory commitment:

"We will publicly acknowledge that we are a signatory of the Poseidon Principles and we will publish the results of the portfolio climate alignment score of our business activities on an annual basis in line with the Technical Guidance."

Q Principle 4: Transparency

Requirement 1

Upon becoming a signatory, the financial institution will publicly acknowledge that it is a signatory of the Poseidon Principles.

Requirement 2

On an annual basis, each signatory will report the overall climate alignment of its shipping portfolio and supporting information, as per the Accountability requirements, to the Secretariat no later than 15 November. This requirement takes effect for each signatory in the calendar year after the year in which it became a signatory.

Requirement 3

On an annual basis, each signatory will publish the overall climate alignment of its shipping portfolio in relevant institutional reports on a timeline that is appropriate for that signatory.

Annual Disclosure Report

The Secretariat collects the reported submissions from all eligible signatories and publishes the information in the Annual Disclosure Report.



Governed by members

- The Poseidon Principles Association, a separate legal entity, is responsible for the governance, management, administration, and development of the Principles, Poseidon Principles. All signatories are members of the Association.
- The Association is led by a Steering Committee made up of elected signatories. The current Chair is Michael Parker of Citi, and the Vice Chair is Paul Taylor of Société Générale.
- Global Maritime Forum acts as the Secretariat.
- UMAS and Rocky Mountain Institute as the Advisory. The Advisory can be expanded if other topics are added at a later stage.
- The Association is self-funded by signatories.



Benefits of becoming a signatory



- Recognition of the role financial institutions play in promoting responsible environmental stewardship throughout the maritime value chain.
- Signal commitment to sustainable development and wellbeing of society and the international shipping industry.
- Gain access to valuable asset-level information that can be used to assess potential climate risks that may impair returns in the future.
- Collect data which helps with the strategic management of maritime assets, as it brings precious input into internal decision making.
- Join a network of like-minded organizations, who support & exchange best practices.

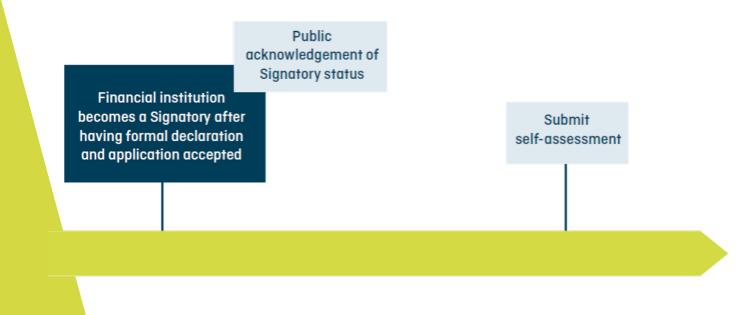
How to become a Signatory

STEP 1

- Submit <u>Standard Declaration</u> (formal commitment)
- Submit <u>Signatory Application</u>
 (contacts & practical information)
- Submit signed <u>Membership</u>
 <u>Agreement</u> (agreeing with rules of the Association)

STEP 2

Prepare and submit the <u>Self-Assessment</u> within 5 months of becoming a Signatory



5 months

How to become a Signatory

STEP 3

- With the support of the Secretariat, publicly announce that the financial institution has become a signatory.
- The new signatory logo and quote will be added to the website and all relevant material.

STEP 4

 Pay the <u>Sign-on</u> and <u>Annual Fee</u>, which are agreed upon by all members every year at the Annual Meeting.

Sign-on Fee

One-time sign-on fee when joining the Poseidon Principles Association.

€12,000 in 2025

Annual Fee

Fee paid annually by all signatories. In the first year, the Annual Fee is required in addition to the Sign-on Fee.

€10,000 in 2025*

*Following Steering Committee recommendation, fees are to be approved at the 2025 Annual Meeting.



Future developments

Future Principles Committee

Exploring possible topics outside of decarbonisation for potential inclusion in the Poseidon Principles.

ship recycling biodiversity waste management noise pollution crew safety/welfare gender equality

This work is currently taking place and any future topic inclusion is subject to the signatories approval.











Climate alignment scores have improved since the last disclosure report

 2nd report aligned with 2023 IMO GHG Strategy (net-zero by 2050 + checkpoints in 2030 and 2040) & 5th report published

• Model for industry-specific transparent climate disclosure, noting the exchange of data has fostered a mutually beneficial relationship with clients, which support the IMO's goals.

 Results show an overall improvement of scores, yet far from alignment and decarbonisation pathway as set by the IMO.

■ The average score against the minimum trajectory was +19.4% (misaligned) compared to +27.2% last year

■ The average score against the **striving trajectory** was **+25.1%** (misaligned) *compared to +32.1% last year*

 Average reporting percentage 93.3%, with eight reaching 100%



1. Climate alignment scores provide actionable insights

-enable signatories to take targeted efforts in collaboration with their clients through fact-based evaluations of ship performance.
-some signatories have chosen to align their business strategies with the Poseidon Principles trajectories, and it has become a foundational framework for ship financing.

2. High reporting rates show that collaboration with clients is key

-Signatories see their role as not just tracking emissions but actively supporting clients through financing solutions for retrofits, newbuilds, and energy-saving measures and co-creating solutions

3. Improvements continue despite increasing complexity and ambition

- -This showcases the impact of targeted investments and enhanced reporting quality and commitment to improving climate alignment.
- -Focus on new technologies, improved fuel efficiency, the deployment of new, more efficient vessels, and the use of biofuels alongside traditional fuels

4. The type of vessels financed plays a significant role in alignment scores.

- -Fleet composition emerged as a primary driver of climate alignment outcomes
- -Specific vessel types, such as shuttle tankers and LNG bunkering vessels, are outliers that skew alignment scores due to their unique operational characteristics. LNG carriers were frequently mentioned as a double-edged sword.



A positive outlook for the next five years despite uncertainty

 Current signatories can guide future portfolio management and lending decisions and help structure sustainability-linked loans based on climate alignment.

- There seems to be an increasing appetite for investments in technology, fuel efficiency, unconventional fuels (like biofuels), and alternative propulsion systems due in part to regulations (like the CII) and the revised IMO GHG ambition.
- There will be continued collaboration with clients to ensure that decarbonisation goals are met while considering the unique nature of certain vessel types and activities.
- Work is already ongoing to continue to refine vessel specific trajectories, and possibly expand the reporting scope beyond only climate alignment with the Future Principles Committee.



Get in touch!

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in https://www.linkedin.com/company/poseidon-principles/



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